



# UPEi

THE VOICE OF EUROPE'S INDEPENDENT  
ENERGY AND MOBILITY SUPPLIERS



## THE VOICE OF EUROPE'S INDEPENDENT ENERGY AND MOBILITY SUPPLIERS



# Who we are.



UPEI represents **independent** energy and mobility suppliers across Europe.

**20** Countries.

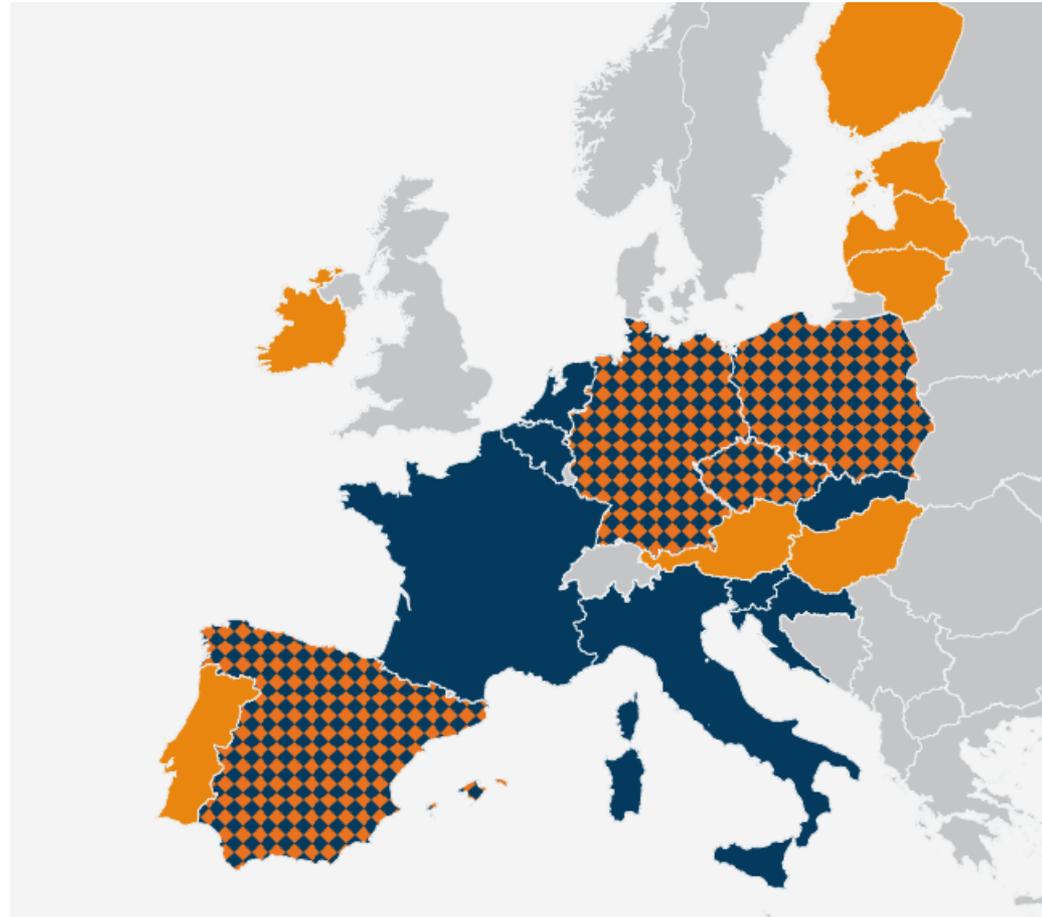
**13** National Associations.

**15** Companies.

Our members are independent actors, ensuring:

- **Competitiveness.**
- **Security of supply.**
- **Consumer's choice.**

In Europe's **energy** and **mobility** markets.



# Who we are.

## UPEI brings together

### National Associations

Representing independent European importers and wholesale/retail distributors of energy for the transport and heating sectors.

### Companies

- Fuel distribution and retail.
- Renewable and alternative fuels.
- Payments and mobility services.
- Energy transition solutions.



Together, they form a strong and coordinated European network with a direct presence in Brussels.



# Who we are.

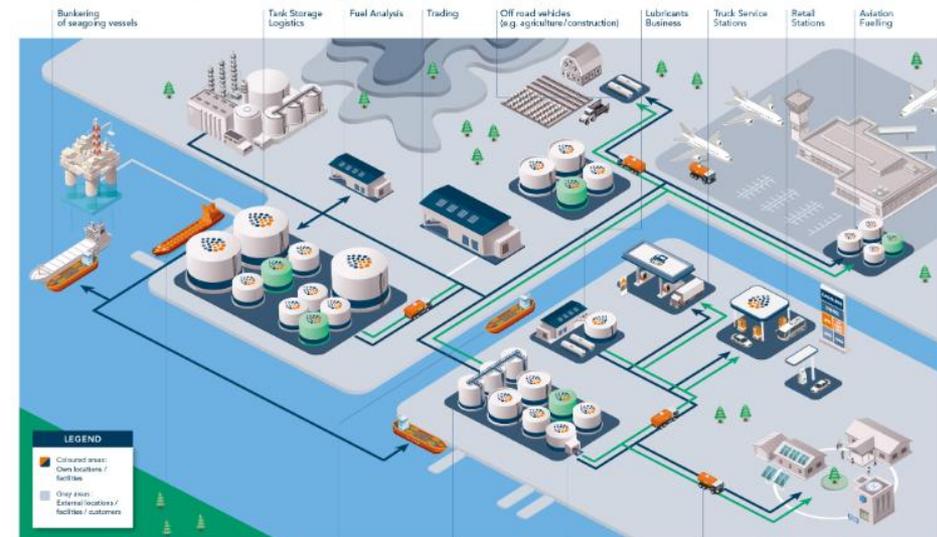
UPEI represents the independent supply sector across the entire value chain:

- ✓ **ENERGY:** Conventional fuels, renewable fuels, advanced biofuels, synthetic fuels.
- ✓ **MOBILITY:** Retail networks, infrastructure, fuel payments, customer's access.
- ✓ **TRANSITION:** Hydrogen, e-fuels, infrastructure adaptation, decarbonisation solutions.

UPEI ensures that independent suppliers remain:

- **Competitive.**
- **Technologically relevant.**
- **Fully integrated into Europe's carbon-neutral transition.**

## UPEI: OUR BUSINESS AREAS



UPEI

Bankering

Bankering of inland vessels

Tank Storage Logistics - Distribution

Biofuels production and distribution

End-Consumer Business



# What we do.

## UPEI's Main Activities

- ✓ **INFORM:** Timely updates on EU policy and regulatory developments.
- ✓ **DEFINE:** Common positions and coordinated advocacy strategies towards the EU.
- ✓ **ENGAGE:** Dialogue with EU institutions (European Commission, Parliament, and Council) as well as key stakeholders to advocate our messages.
- ✓ **BUILD UP:** A European platform for expertise and exchange of best practices.



# What we do.

## Promote an agile, just and equitable transition

### Technology-neutral EU energy policies

- Revision of CO<sub>2</sub> emission standards.
- Inclusion of all sustainable fuels in Europe's energy mix.
- Complement to the electrification-only approach.

### Safe and predictable regulatory environment

- Level playing field at the EU level.
- Fair competition.
- Consolidated payments framework.
- EU openness to all technology development achieving carbon neutrality.

### Supporting our sector's growth

- Promote market-oriented policies and legislation.
- Supply affordable, sustainable, and secure energy.
- Enhance skills and consumers awareness.



# How we deliver: monitoring and analysis.

## WEBINARS

The image shows three webinar cards. The first card has a green header with 'WGMM' and text: 'UPEI Webinar: Update on the work of the WGMM' and 'Online'. The second and third cards have a blue header with 'Updates' and 'tory Update' and 'ting', and text: 'UPEI & WS EU Regulatory Update' and 'Online'. Each card features a bar chart with three bars of varying heights.

Objective: Ensure that our sector is informed and prepared.

### Inform

- **Timely updates** on EU legislative and regulatory developments.
- **Clear explanation** of complex EU proposals.
- **Insight** into political timelines and institutional processes.

### Readiness

- **Anticipation** of upcoming obligations (e.g. ETS2, AFIR, CO<sub>2</sub> standards, ETD).
- **Assessment** of regulatory impact on the sector.
- **Practical understanding** of **compliance requirements**.

### Strategic Perspective

- **Interaction** with EU policymakers.
- **Opportunity for Members and Business Partners** to share expertise (UPEI workshops).



# How we deliver: positioning.

## WORKSHOPS



UPEI Workshop: EU Bioeconomy and Biofuels Policy Developments

Online



UPEI Workshop - ETS2 Implementation & upcoming ETS Revision

Online



UPEI Workshop - review of the Regulation on CO2 emissions standards for new Light Duty Vehicles.

Online

Objective: Transform expertise into concrete European influence.

### Developing Positions

- **Defining common messages.**
- **Drafting position papers.**
- **Aligning perspectives.**

### Responding to EU Public Consultations

- **Coordinated answers to European Commission consultations.**
- **Structured common input into legislative processes.**
- **Evidence-based contributions.**

### Strengthening Advocacy

- **Refining arguments and data.**
- **Preparing engagement with EU institutions.**
- **Contributing to EU and stakeholders' expert groups.**
- **Contributing to European standards drafting (CEN).**



# How we deliver: community strengthening.

## UPEI Spring General Meeting 2026

15-17 APRIL 2026 - AVEIRO (PORTUGAL)



### Key Features

- **Once a year, UPEI community gathering:**
  - **Insights into hosting member (Portugal in Spring 2026).**
  - **Exchange on energy policy developments (EU and national).**
  - **Networking.**
  - **UPEI internal governance.**

### New format from 2026

- **Once a year, UPEI set of meetings with EU institutions:**
  - **Energy policy debate with MEPs & EU officials.**
  - **EU stakeholders networking cocktail.**
  - **UPEI internal governance.**

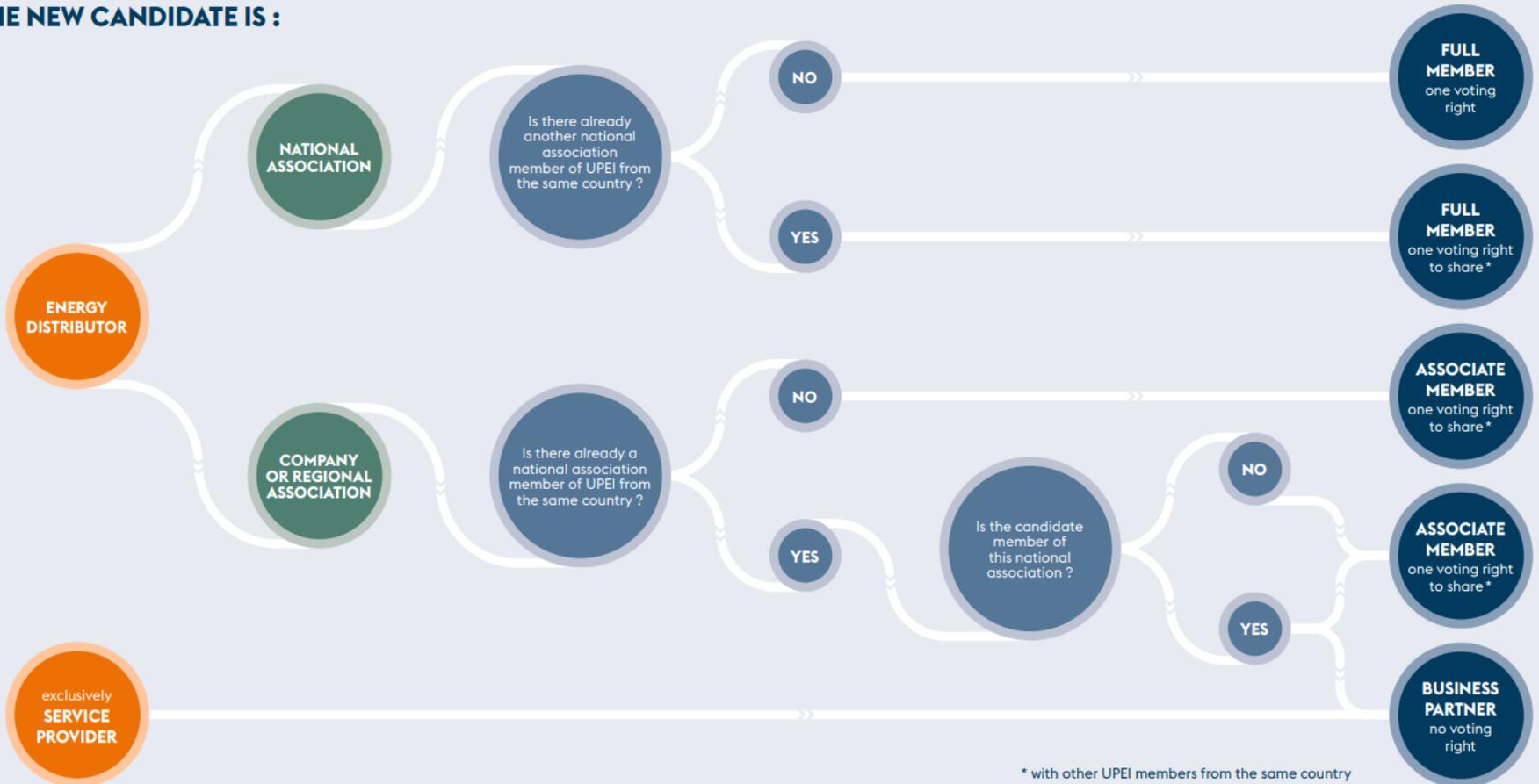
## UPEI Autumn General Meeting 2026

15-16 OCTOBER 2026 - BRUSSELS



# How to join us? - definitions.

## THE NEW CANDIDATE IS :



\* with other UPEI members from the same country



# How to join us? - definitions.

1

## DEFINE CATEGORY

The new system should consist of two membership categories:

1. **ENERGY DISTRIBUTOR:** independent company provider or association representative of providers of energy (fossil and/or alternative) in transport and heating in terms of import, trading, wholesale, and retail energies.
2. **SERVICE PROVIDER:** provider of supporting activities to the independent energy sector (e.g. VAT services, data management, oil tank manufacturers, AdBlue, etc...) not involved in energy distribution activity.

If it belongs to category two, it can only become a **business partner**, without voting right.

If it belongs to category one, go to step 2.

2

## DEFINE TYPE OF COMPANY

If it is a **NATIONAL ASSOCIATION**, it can only become a **full member**. To determine the candidate's voting right, go to step 3.

If it is a **COMPANY OR A REGIONAL ASSOCIATION**, go to step 3.

3

## CHECK FOR OTHER MEMBERS FROM THE SAME COUNTRY

**National associations:**

- If it is **THE ONLY NATIONAL ASSOCIATION MEMBER** in its country, it becomes a full member **with one voting right**.
- If there is **ALREADY A NATIONAL ASSOCIATION MEMBER** from the same country, it become a full member **with voting right to be shared with other national association**.

**Companies and regional associations:**

- If there is **NO NATIONAL ASSOCIATION IN THAT COUNTRY** it can only become an **associate member**; it must **share its voting right** with all other associate members of that country, if any.
- If **THERE IS A NATIONAL ASSOCIATION IN THAT COUNTRY**, it can:
  1. Become an **associate member** and must **share its voting right** with all other associate members of that country, if any.
  2. Become a **business partner** only if it is already a member of the (or one of the) national associations of that country.

**N.B.:** this system allows to avoid that any country receives more than two voting rights; associate members with voting rights from the same country must agree in advance who will represent their shared vote at each General Meeting.



# Becoming a Member.

Members benefit from:

- ✓ UPEI GOVERNANCE (VOTING RIGHTS).
- ✓ EUROPEAN REPRESENTATION.
- ✓ EARLY INTELLIGENCE ON EU POLICY.
- ✓ INFLUENCE ON EU DEVELOPMENTS.
- ✓ EXCLUSIVE PEER NETWORK.



# Becoming a Member.

## Members benefit from:

### INFLUENCE

- Participate in UPEI decision-making and strategic direction.
- Shape UPEI's advocacy priorities.

### EARLY STRATEGIC INTELLIGENCE

- Priority access to regulatory developments and policy analysis.

### VOTING RIGHTS & GOVERNANCE

- Be part of UPEI's decision-making structure.
- Voting rights at UPEI's General Meeting, including designation of Board members.

### POLICY LEADERSHIP

- Contribute to drafting position papers and consultation responses.
- Influence the energy sector's European narrative.

### EUROPEAN REPRESENTATION

- Your common interests represented in Brussels with EU institutions.

### EXCLUSIVE PEER NETWORK

- Access to a trusted network of independent suppliers across Europe.



# Becoming a Member.

## Members: Associations

Category	I	II	III	IV	V
Yearly Budget	€0 - €10,000.00	€10,000 - €100,000	€100,000 - €300,000	€300,000 - €450,000	> €450,000
Membership Fee 2026	€2,000	€7,500	€17,500	€19,000	€22,500

## Members: Companies

Category	I	II	III	IV
Yearly Turnover	€0 -149 mln	€150 mln - €399 mln	€400 mln - 1bln	> €1 bln
Membership Fee 2026	€2,997	€5,994	€9,590	€11,987



# Becoming a Business Partner.

## Business Partners benefit from:

- ✓ **REPRESENTATION:** at EU level.
- ✓ **INSIGHT:** EU policy intelligence and early warning.
- ✓ **ACCESS:** to the European peer network.
- ✓ **ENGAGEMENT:** participation in UPEI General Meetings, workshops and webinars, policy events, without voting rights.
- ✓ **SPEAKING:** opportunities to present activities, ideas, proposals at UPEI webinars & events.
- ✓ **INFLUENCE:** through common positions.

**Contribution: Two-year contract - Annual Fee 2026: €3,100.00 - updated every year by General Meeting.**

**>eurodata**  
Group

**DS** / MINERALÖL

**PRAG**

**sprint**  
GUTEN TAG.

**AVIA**

**GreenChem**

**KUTTENKEULER**

**MB Energy**

**instantic**

**FUELPRIME**



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# Becoming a Sponsor.

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## Targeted sponsorship options include:

- ✓ Sponsorship of **UPEI public affairs activities** (consultant in EU public affairs) or **participation in stakeholders working groups** (WGMM, CEN, ...).
- ✓ Sponsorship of the **UPEI Autumn General Meeting Formal Dinner in Brussels**.
- ✓ Sponsorship of **UPEI communications' activities** (e.g. UPEI Annual Report, other campaigns).

## Sponsorship provides:

- ✓ **ENHANCED VISIBILITY.**
- ✓ **DIRECT EXPOSURE TO MEMBERS AND STAKEHOLDERS.**
- ✓ **RECOGNITION WITHIN THE UPEI COMMUNITY.**



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# Communication & Visibility

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**TOGETHER, WE ENSURE:**

**A COMPETITIVE**

**A SUSTAINABLE**

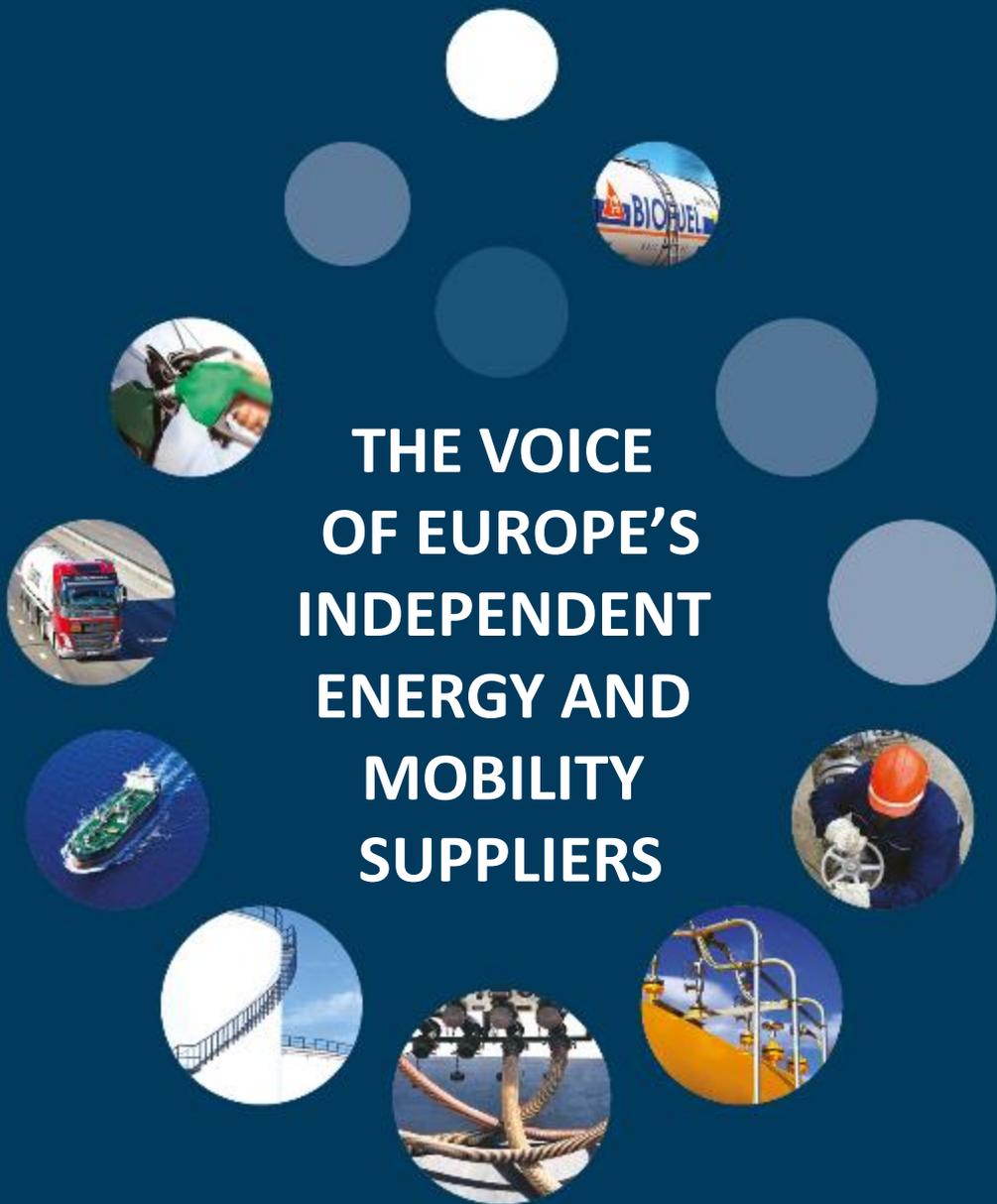
**A TECHNOLOGY-OPEN**

**EUROPEAN ENERGY FUTURE**



**THANK YOU!**  
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**WWW.UPEI.ORG**

**THE VOICE  
OF EUROPE'S  
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